

C. C. SHAYNE'S OFFER

TO COMPETE WITH EUROPE

MEETS WITH GENERAL FAVOR

[illegible]

pressed their appreciation of the opportunity afforded them to buy at home from a reliable house and at such satisfactory prices. One lady, who purchased in Geneva, expressed regrets that she had not waited to get home. She frankly acknowledged that on our Russian Sables were better for the money than those she had bought, and would have saved the duty and the trouble of bringing them over.

Merchants Pleased.

A Western merchant, a splendid judge of furs, who returned last week, and to whom I sold quite a large quantity of furs, said that on our Mink Capes were better made, and cheaper than those which he had purchased from Regent Street, London, and that our Russian Sables and Muffins were likewise

Pleased Customer the Best Advertisement
All wholesale and retail customers have been invited my store last week in response to the advertisement in last Wednesday's Sun-
day thoroughly satisfied.

No More Furs in Trunks.
One lady fully remarked that it is necessary to bring back furs in trunks and have them negated as, these

As already announced, I am determined to use every effort to induce Americans to have been in the habit of buying their broad to purchase at home, and in this I hope to be supported by other American merchants.

There is no duty on Russian Sable, or European undressed natural furs. The dressed here better than abroad. (The Sable exhibit at the World's Fair was awarded prizes for best dressed skins; also for the quality of Russian Sable, Mink. Offered against the world's competition.)

America Supplies 75 Per Cent.
 America supplies 75 per cent. of the fur worn in the world. Mink, Seal

...s worn in the world. Mink, Seal, Beaver, Skunk, Coon, Marten, Bear, Chilla and Fox are American products, American dealers will sell at smaller American tourists would prefer to come. I AM DETERMINED TO SELL FURS AT SUCH SMALL PROFITS as any European house which undertakes to undersell me will not long remain in business.

Senaskina.

The only advantage Europe has is the character of the dye of Sealskin and Persian Lamb. Including the duty, the difference between London and New York for a average Seal or Persian jacket is \$125.00. This amount I will deduct from the usual profit in order to compete, and the profit will be so small that it will not pay, it will assist in keeping our people busy on the other side. My stock of manufactured furs, embracing all the leading is now ready for inspection and sale.

When parties prefer they can have garments made to order without extra cost. Have a large stock of Russian Sables, Persian Lamb, Chinchilla, Ermine, etc., to select from. Would advise parties to place orders as early as possible for garments to be made to measure or for alterations and repairs.

Small Profits.

The profit on each article is small, but increased sales will make up for it. Would rather sell a large amount of goods

C. C. SHAYNE,
IMPORTER, EXPORTER AND MANUFACTURER
West 42d Street, near 6th Ave.
New York City

TO INSPECT GRADE CROSSING

The members of the Railroad Commission will begin to-morrow an inspection of grade crossings on the Long Island Railroad. They will do this with President Boardman and other officials of the road, and are desirous of the cooperation of the Railroad Commission in the rearranging of their grade crossings with a view to making the same accident-free. Railroad Commissioner Cole came down from Albany yesterday and said that the inspection would occur

Tenth Anniversary of Pratt Institu
The tenth anniversary of the Pratt In
in Brooklyn, was celebrated yesterday

presence of a large audience. Secretary B. Pratt, in the absence of President Chas. Pratt, made an address, reviewing the work of the institution. It was estimated, however, that the 1,357 graduates from the institution earning \$1,000,000 a year. Of the 3,056 enrolled last year 250 had a high school t and 19 were college graduates.

100